



Automotive Service Association®

COLLISION OPS NEWS

A bimonthly news update from ASA's Collision Division.

Jan./Feb. 2018



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**Recent activities of the ASA Collision
Division Operations Committee ...**

**COC Members Weigh in on CCC's Planned BMS
Standard**

One of the hottest topics in the collision industry has been the switch to the Business Management Suite (BMS) from the existing Estimate Management Standard (EMS) for file transfers. You may also be aware of the issue of CCC's SecureShare solution for using BMS, which originally was envisioned to eliminate BMS completely and charge a fee per transaction.

Your ASA president and Collision Operations Committee provided insight and input during the development of SecureShare and worked with the industry at large to convince CCC to roll back this plan, eliminate the fees and continue allowing their customers to use both BMS and EMS file-transfer standards at their discretion. We salute CCC for hearing our industry's concerns and adjusting their plans in response.

COC Faces Numerous Important Issues in 2018

Plans are underway for our 2018 project agenda, and the COC will be focusing on a number of issues now being discussed within the collision industry at the local, state and national levels. At the top of the list is researching the issues surrounding the use of welded replacement panels as part of potentially developing a position statement.

The COC is examining data from any existing OEM position statements on the subject, along with statements from other industry stakeholders, such as I-CAR. We'll also be taking a look at other replacement parts, including radiator supports, quarter panels and other structural panels, to assess the impact on the repair processes recommended by the OEMs where they exist.

The COC also is gathering talking points from ASA collision members detailing their experience in using salvage quarter panels, along with appropriate OEM procedures that detail quarter panel replacement. If you have an experience using these types of repair parts and wish to share it with the group, feel free to email tonym@asashop.org with your input.

Speaking of replacement parts, COC members met with CAPA representatives on the last Washington Fly-In and, as a result of that discussion, are exploring sending a delegation to visit the CAPA testing facility in Michigan

in 2018. The purpose is to better understand the testing and certification process employed for comparison purposes with other parts certification programs. Based on recommendations from our Washington representative, the COC is also modifying our planned legislative activities to allow for more targeted Washington Fly-Ins with smaller groups that focus on individual issues.

The results of our Fly-In visits last year indicated that targeted meetings could be more effective in sharing our ASA member interests and input with legislators and their staff. We'll keep you posted on developments for these and other projects as we move through the year.

Some housekeeping issues on the 2018 agenda include updating our Not Included Charts with the latest information, and the installation of a new Collision Division Director based on the election results. As always, we welcome any nominations for interested shop owners who wish to participate in the ASA Collision Operations Committee, along with any input you may have on topics you wish to bring to the COC's attention.

**Committee Turns Its Eyes on This Year's NACE
Automechanika**

The COC is looking forward to NACE Automechanika on Aug. 8-10 in Atlanta. With an all-star lineup of training and special presentations at the Technology & Telematics Forum (TTF) and Multi-Shop Operator (MSO) Symposium, it's an opportunity to get up to speed on the latest industry trends and seeing the latest in tools and equipment while sharpening your technician and business management knowledge. The AMI-approved classes available will also allow you to earn credits toward Accredited Automotive Manager or Master Accredited Automotive Manager certificates!

We invite all of our ASA members to join us in Atlanta for an annual training experience you won't forget.

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