



January 28, 2019

The Honorable Edward Butler
Chair
Commerce and Consumer Affairs Committee
New Hampshire House of Representatives
Concord, New Hampshire 03301

RE: Support House Bill 664

Dear Chairman Butler:

I represent the Automotive Service Association (ASA). ASA is the largest and oldest national association representing collision and mechanical repair facilities. We are writing today in support of House Bill 664 addressing original equipment manufacturer repair procedures for collision repairs.

House Bill 664 addresses an issue of concern for consumers and repairers. The Seebachan v. John Eagle Collision Center decision reminded collision repairers of the importance of having proper repair procedures. The original equipment manufacturers' (OEM) repair procedures are the logical repair processes to be followed. To be clear, ASA does not support the use of OEM parts only. ASA's interest is in requiring the industry to adhere to a set of repair procedures that assure the best opportunity for vehicle safety on our highways. House Bill 664 calls for vehicle repair standards requiring insurers' "reimburse a repairer for all repairs if a repairer follows original equipment manufacturer recommended collision repair procedures, recommendations, or service bulletins while repairing a vehicle". This legislation ensures that the State of New Hampshire has done as much as possible to protect consumers and small businesspersons in the repair chain following an accident.

ASA supports a competitive parts marketplace. We do not believe HB 664 harms the collision repair marketplace. In addition, ASA does not believe this legislation will impact insurance rates. All segments of the collision repair industry should support quality, safe repairs. Establishing a baseline of expected repair procedures is a step towards quality, safe repairs for the motoring public. Please call on us if we can provide additional information.

Sincerely,

Robert L. Redding, Jr.

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